

# Ankita Sinha

## Senior UX Researcher and Service Designer

Senior UX Researcher with 5+ years of experience across research, service design and product strategy; bringing a strong blend of execution and strategy.

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## Experience

### Research and Strategy Consultant

#### EnviroTech, FinTech and HealthTech startups

United Kingdom and India (September 2023 - Present)

Led ethnographic research and strategic workshops for eco-innovation, NGOs, and policy stakeholders, and conducted user and market research for B2B/B2C startups.

Designed behavioural journeys and personas; integrated UX research into agile teams for better stakeholder alignment.

### UX Research Manager

#### CleverTap

Bengaluru, India (September 2022 - April 2023)

Improved IA and UX flows, leading to a 25% boost in user retention. Delivered insights to shape product positioning and engagement.

Conducted B2B research to align branding with user needs and inform strategic decisions.

### Senior Design Researcher

#### Yubi (CredAvenue)

Bengaluru, India (September 2020 - July 2022)

Established research processes and a UX playbook adopted team-wide; mentored junior researchers and fostered design-product alignment.

Optimized onboarding and transaction flows, boosting user retention by 15%.

## Education

### University of Aberdeen

Aberdeen, United Kingdom (2023 - 2024)

MBA in Business Analytics

Focused on Business Strategy, Data Analytics, and Customer Behaviour to enhance data-informed decision-making in service design.

### National Institute of Fashion Technology

Kannur, India (2016 - 2018)

Master of Design in Space Design

Specialisation in digital design, trend research, and customer-centric strategies, applying insights to drive impactful solutions.

## Skills

### Key Skills

Strategic Thinking and Founder Collaboration, Insight-Driven Decision Making, Cross-Functional Facilitation (Design, Product, Eng), Journey Mapping, Systems Design, Market and User Research, Communication & Project Management

### Tools

Figma, Framer, Notion, Miro, SQL, Excel, Tableau, Confluence, Canva, Lookback, Dovetail, Mixpanel, Hotjar, Google Analytics, AI tools for workflows